

## New Colleagues Meeting, Monday Oct 14, 3:30 – 5:00 pm Junior Ballroom

### Table topics for Speed mentoring Sessions

| Table # | Table leader       | Table Topic   | Table Leader Email             |
|---------|--------------------|---|--------------------------------|
| 1       | Sean Boyd          | Building an artist BRAND- the long game   | sean@woodenshipproductions.com |
| 2       | Rachel Cohen       | Touring and presenting dance and cirque with a limited budget                                   | rachel@cadencearts.com         |
| 3       | Brandi Newton      | Finance Shminance (I just see a bunch of numbers and lines. Is red bad?)                        | bnewton@idahofallsarts.org     |
| 4       | AnneMarie Martins  | Block-booking is the bombdiggity! For artists and presenters                                    | amartins@sroartists.com        |
| 5       | Laura Forbes       | I am a proud arts service provider, let's gather 'round   | Leadergreen@yahoo.com          |
| 6       | Karen Fischer      | The Long View – Once is not enough  | karen@pasifika-artists.com     |
| 7       | Ron DeStefano      | Post-Conference Musts for Artists & Presenters: Follow-Up Protocol, Negotiations, and Contracts | ron@epicartsmanagement.com     |
| 8       | Jill Barnes        | Negotiating 101   | jbarnes@washingtoncenter.org   |
| 9       | Genny DeMerchant   | I am an individual artist, how/should I secure management representation?                       | genny@youwillloveitlive.com    |
| 10      | Steve Schrepferman | Getting your house in order (with a new organization or one that needs a lot of work).          | stevepcac@vcn.com              |
| 11      | Palmer Davis       | Juggling personal and work lives  | palmerdance@yahoo.com          |
| 12      | Kristine Bretall   | Ticket pricing strategies and options for maximum revenue                                       | kbretall@sunvalleycenter.org   |